

HONG KONG SHIPOWNERS ASSOCIATION HOTEL CORPORATE RATE 2023

Conrad, Hong Kong

Pacific Place, 88 Queensway, Admiralty, Hong Kong https://conradhotels3.hilton.com/en/hotels/china/conrad-hong-kong-HKGHCCI/index.html

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates	
	Single / Double	
Deluxe Room	150/ discount on	
Deluxe Peak View Room	15% discount on Bed & Breakfast Rate	
Deluxe Harbour View Room	Ded & Bleaklast Rate	

Remarks

- ♦ Rates are subject to 10% service charge
- → Blackout Dates:
 19-23 March 2023 inclusive
 31 December 2023 inclusive

Reservation Method

Shangri-La Hotel Group, Hong Kong

- Validity from 1 January to 31 December 2023

1) Island Shangri-la Hong Kong

Pacific Place, Supreme Court Road, Central, Hong Kong https://www.shangri-la.com/en/hongkong/islandshangrila/

Room Category	HKSOA Corporate Rates	
	Single / Double	Single / Double
	Low Season	High Season
Deluxe Peak View Room	HK\$2,500	HK\$2,800
Deluxe Harbour View Room	HK\$2,900	HK\$3,200
Premier Harbour Room	HK\$3,100	HK\$3,400
Grand Premier Peak Room (New renovated)	HK\$4,100	HK\$4,400
Grand Premier City (New renovated)	HK\$4,100	HK\$4,400
Grand Premier Harbour Room (New renovated)	HK\$4,500	HK\$4,800
Horizon Peak View Room (New renovated)	HK\$5,000	HK\$5,300
Horizon Harbour View Room (New renovated)	HK\$5,400	HK\$5,700

Remarks

- ♦ Rates are subject to 10% service charge
- ♦ Horizon Club Rooms rate inclusive club access for maximum 2 guests
- ♦ Breakfast Rate at HK\$300+10% service charge per day could be arranged at reservation stage

Seasonality

Low Season : 02 Jan - 28 Feb, 03 Apr - 03 Sep, 08 Dec - 30 Dec 2023 inclusive High Season : 01 Jan, 01 Mar - 02 Apr, 04 Sep - 07 Dec, 31 Dec 2023 inclusive Blackout Date : 26 - 30 Mar, 31 Mar - 02 Apr, 06 - 09 Nov, 31 Dec 2023 inclusive

2) Kowloon Shangri-La, Hong Kong

64 Mody Road, Tsimshatsui East, Kowloon, Hong Kong https://www.shangri-la.com/en/hongkong/kowloonshangrila/

- 10% discount off Flexible

3) Kerry Hotel, Hong Kong

38 Hung Luen Road, Hung Hom Bay, Kowloon, Hong Kong https://www.shangri-la.com/en/hongkong/kerry/

- 10% discount off Flexible

4) JEN Hong Kong by Shangri-La

508 Queen's Road West, Hong Kong https://www.shangri-la.com/en/hotels/jen/hongkong/westerndistrict/

- 10% discount off Flexible

Hotel Contact

Alvin Cheung

Email: alvin.cheung@shangri-la.com

Tel: 2733-8890

JW Marriott, Hong Kong

Pacific Place, 88 Queensway, Hong Kong https://www.marriott.com/hotels/travel/hkgdt-jw-marriott-hotel-hong-kong/

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates
	Single / Double
Deluxe Room (King Bed or Double Beds)	10% discount of Best Available Rate per room per night

Remarks:

- ♦ Rates are subject to 10% service charge.
- ♦ Applicable for single and double occupancy.
- ♦ Travellers may require to present company identification upon check-in.
- ♦ Earn bonus point under the Marriott Rewards / Marriott Miles Programmes

Blackout Dates (exact date to be confirmed):

20-23 Mar inclusive Credit Suisse / AIC

23-25 Mar inclusive Art Basel

06-08 Sep inclusive Jefferies Forum 14-16 Nov inclusive Cosmoprof 31 Dec inclusive New Year's Eve

Reservation Method

The Upper House, Hong Kong

Pacific Place, 88 Queensway, Hong Kong https://www.upperhouse.com/en/default

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates
	Single / Double
Studio 70 Island View Room	HK\$3,700

Remarks:

Rates are subject to 10% service charge.

All guest rooms are smoke-free

Blackout Dates:

01-02 Jan inclusive New Year Lunar New Year 22-25 Jan inclusive 14 Feb inclusive Valentine's Day Art Basel

22-25 Mar inclusive

Hong Kong Sevens 30 Mar-1Apr inclusive 14-17 Nov inclusive Hong Kong Cosmoprof

Christmas 22-26 Dec inclusive

29-31 Dec inclusive New Year's Eve

Reservation Method

Renaissance Harbour View Hotel

1 Harbour Road, Wanchai, Hong Kong http://renaissance-hotels.marriott.com

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates
	Single / Double
Garden View Room	10% off of Hotel Best Available Rate

Remarks

♦ Rates are subject to 10% service charge

♦ Black-out Dates (exact date to be confirmed) :

23-25 Mar inclusive Art Basel

11-12 Oct inclusive
25-26 Oct inclusive
14-16 Nov inclusive
31 Dec
Electronics Fair
Lighting Fair
CosmoProf
New Year Eve

♦ A daily supplement of HK\$190 + 10% service charge on top of the room rate will apply to include one daily buffet breakfast at Café Renaissance, currently charged at HK\$268 + 10% service charge (kindly note that advance reservation is required.)

Reservation Method

Grand Hyatt Hong Kong

1 Harbour Road, Hong Kong https://www.hyatt.com/en-US/hotel/china/grand-hyatt-hong-kong/hkggh

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates
	Single / Double
1 King Bed / 2 Twin Bed room	15% off Standard Rate
1 King Bed City View	15% off Standard Rate
1 King Bed Harbour View / 2 Twin Bed Harbour View	15% off Standard Rate
Higher category rooms subjected to availability	15% off Standard Rate

Extra Bed: HK\$400.00

Remarks:

♦ All rates are subject to 10% service charge

♦ Black-out Dates (exact date to be confirmed):

21-25 March 2023 inclusive

06-08 September 2023 inclusive

15-17 November 2023 inclusive

31 December 2023 inclusive

Reservation Method

• Check availability by phone 2584-7038 or email HKGGH.gcc.reservations @hyatt.com

Mandarin Oriental Hong Kong

5 Connaught Road, Central, Hong Kong https://www.mandarinoriental.com/hong-kong/victoria-harbour/luxury-hotel

- Validity from 1 January to 31 December 2023

Room Category				
	Standard Room	Standard Room Club Room		
Superior Room	HK\$3,120	HK\$3,920 / HK\$4,220		
City View Room	HK\$3,320	HK\$4,120 / HK\$4,420		
Statue Square View Room	HK\$3,520	HK\$4,320 / HK\$4,620	15% of	
Harbour View Room	HK\$3,820	HK\$4,620 / HK\$4,920	Best Available	
City View Suite	HK\$5,700		Rate	
Statue Square View Suite	HK\$6,200			
Harbour View Suite	H			

Remarks:

♦ All rates are subject to 10% service charge

♦ The Mandarin Club Privileges for Club Room and Suite bookings

♦ Blackout Dates (exact date to be confirmed) :

21-25 Mar inclusive Art Basel & AIC 13-15 Sep inclusive Jefferies Asia Forum

15-17 Nov inclusive AVCJ

31 Dec inclusive New Year's Eve

Reservation Method

The Landmark Mandarin Oriental Hong Kong

15 Queen's Road Central, Hong Kong

https://www.mandarinoriental.com/hong-kong/the-landmark/luxury-hotel

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates	
L450 Superior King/Twin	HK\$3,400	
L450 Deluxe King/Twin	HK\$3,600	
L600 Deluxe King/Double	HK\$4,000	
L600 Premier King	HK\$4,400	
L600 Executive King	HK\$4,800	
L900 Suite King	HK\$6,600	

Remarks:

♦ All rates are subject to 10% service charge

♦ Blackout Dates (exact date to be confirmed) :

21-25 Mar inclusive Art Basel & AIC 13-15 Sep inclusive Jefferies Asia Forum

15-17 Nov inclusive AVCJ

31 Dec inclusive New Year's Eve

Reservation Method

Courtyard Marriott, Hong Kong

167 Connaught Road West, Hong Kong https://www.marriott.com/en-us/hotels/hkgcy-courtyard-hong-kong/overview/reservations.hkgcy@courtyard.com

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates
	Single / Double
Deluxe City View Room	HK\$1,300.00
Deluxe Harbour View Room	HK\$1,500.00

Remarks:

- ♦ Rates are subject to 10% service charge.
- ♦ Applicable for single and double occupancy.
- ♦ Travellers may require to present company identification upon check-in.
- ♦ Earn bonus point under the Marriott Rewards / Marriott Miles Programmes

Blackout Dates:

20-22 Mar inclusive AIC Event
23-25 Mar inclusive Art Basel
14-16 Sep inclusive Jewellary Fair
14-16 Nov inclusive CosmoProf
31 Dec New Year's Eve

• Rates are subject to 10% service charge per room per night.

Reservation Method

• Check availability by phone

Park Lane Hong Kong, A Pullman Hotel

310 Gloucester Road, Causeway Bay, Hong Kong https://www.parklane.com.hk

- Validity from 1 January to 31 December 2023

Room Category	HKSOA Corporate Rates
	Single / Double
Superior Room	HK\$1,680
Deluxe Room	HK\$1,980
Premium Deluxe Room	HK\$2,180
Premium Pullman Room	HK\$2,380
Deluxe Executive Room	HK\$2,580.00
Premium Deluxe Executive Room	HK\$2,780.00

Remarks:

- ♦ Rates are subject to 10% service charge.
- ♦ All the above rates are inclusive of wired & wireless Wi-Fi access with unlimited devices.
- ♦ Exclusive amenities and privileges for Executive Floor guests.

Supplement charge will be applied to the following peak periods:

31 Mar-02 Apr inclusive (Rugby Sevens)

12-14 Oct inclusive (Electronic Fair)

25-27 Oct inclusive (Lighting Fair)

14-17 Nov inclusive(Cosmoprof)

30-31 Dec inclusive (New Year Eve)

Reservation Method

• Email to luciachan@parklane.com.hk

The Arca, Wong Chuk Hang

53 Heung Yip Road, Wong Chuk Hang, Hong Kong https://www.thearca.com

- Valid until to 31 December 2023

Room Category	HKSOA Corporate Rates	HKSOA Corporate Rates	
	Single / Double	Single / Double	
	Low Season	High Season	
City Signature Room	HK830	HK\$1.230	
Sea Signature Room	HK\$1,030	HK\$1,430	
City Deluxe Room	HK\$1,330	HK\$1,730	
City Buddies Room*	HK\$1,330	HK\$1,730	

Remarks:

- ♦ Rates are subject to 10% service charge.
- ♦ A supplement of \$200 plus 10% service charge per room per night applies for City Buddies Room. The room can accommodate up to 3 adults.
- ♦ High reasons dates :
 - 21-25 Jan inclusive
 - 31 March
 - 1, 6-9, 29-30 Apr inclusive
 - 30 Sept
 - 1, 21-22 Oct inclusive
 - 23-26 Dec inclusive
- ♦ Complimentary breakfast, Wi-Fi and local calls

Reservation Method

• Email to ireneng@yulangroup.com.hk



12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong. Phone: (852) 2520-0206 Fax: (852) 2529-8246 Email: hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

		ational Hong Kong	Date:	
Reservation 1		•		
		882, Tel: 2822 8828 C RES@conradhotels.com		
Please reserve		amend cancel our booking	g , as follows:-	
Name of Guest/s	:			
Arrival Date	:	Time :	Flight No :	
Departure Date	:	Time :	Flight No :	
Type/No. of Rooms	:	☐ Superior Room ☐ Delu	xe Peak View Room	
		☐ Deluxe Harbour View Ro	oom	
		☐ Smoking ☐ Non-smoki	ng	
Type of bedding	:	☐ Double ☐ Twin		
		☐ King Bed ☐ Extra Be	d (with extra cost)	
Airport Pick-up	:	Limousine ☐ Not required ☐ Airp	port – hotel 🔲 hotel – airport	☐ Round trip
Billing	:	☐ Guaranteed by guest/s' or	wn account as below	
		☐ Guaranteed by company		
Guest's Credit Card	:	☐ VISA ☐ Master ☐ Ar	merican Express Diners	
Credit Card Number	:		Expiry Date:	
Member company na	m	a·		
		e: s.**):		
Telephone	171	: :	_	-
Telephone			1 W/1.	
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Note:

- * Subject to change without prior notice.
- ** Please strike out that which does not apply.



12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong. Phone: (852) 2520-0206 Fax: (852) 2529-8246 Email: hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

Reservation D Fax No. 2524-	ep 07	La Hotel, Hong Kong eartment 756, Tel: 2820-8333 ons.isl@shangri-la.com	Date:
Please reserve		amend cancel our booking, as follows:-	
Name of Guest/s	:		
Arrival Date	:	Time :	Flight No :
Departure Date	:	Time :	Flight No :
Type/No. of Rooms	:	☐ Deluxe Peak View Room ☐ Deluxe Har	bour View Room
		☐ Horizon Peak View Room ☐ Horizon Ha	arbour View Room
		☐ Smoking ☐ Non-smoking	
Type of bedding	:	☐ Double ☐ Twin	
		☐ King Bed ☐ Extra Bed (with extra cost)	
Airport Pick-up	:	Limousine ☐ Not required ☐ Airport – hotel ☐ h	notel – airport Round trip
Billing	:	☐ Guaranteed by guest/s' own account as belo	ow .
		☐ Guaranteed by company	
Guest's Credit Card	:	☐ VISA ☐ Master ☐ American Express ☐	Diners
Credit Card Number	:	Ex	piry Date:
M 1			
		· · · · · · · · · · · · · · · · · · ·	
Telephone	171	s.**): Fax:	
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12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong. Phone: (852) 2520-0206 Fax: (852) 2529-8246 Email: hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

	De 5-(epartment 1737, Tel: 2810-8366 ions.hkgdt@marriott.com	Date:
Please reserve	an	nend cancel our booking, as follows:-	
Name of Guest/s	:		
Arrival Date	:	Time :	Flight No :
Departure Date	:	Time :	_ Flight No:
Type/No. of Rooms	:	☐ Deluxe Mountain View Room ☐ Prem	
Type of bedding	:	☐ Premier Harbour View Room ☐ Smok☐ Double ☐ Twin☐	ring ∐ Non-smoking
Airport Pick-up	:	☐ King Bed☐ Extra Bed (with extra cost)Limousine☐ Not required☐ Airport – hotel☐ hotel	
Billing	:	☐ Guaranteed by guest/s' own account as be☐ Guaranteed by company	•
Guest's Credit Card	:	☐ VISA ☐ Master ☐ American Express	☐ Diners
Credit Card Number	:		Expiry Date:
Member company na	ım	e :	
Contact Person (Mr./	M	s.*) :	
Telephone		: Fax	:

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HOTEL RESERVATION/AMENDMENT FORM

Reservation 1	D: JW Marriott Hong Kong Reservation Department Fax No. 3717-8288, Tel: 3717-8886			Date:		
		ions.hkgcy@courtyard.com				
Please reserve	an	nend \square cancel our booking , as	follows:-			
Name of Guest/s	:					
Arrival Date	:	Time :_		Flight No:		
Departure Date	:	Time :_		Flight No:		
Type/No. of Rooms	:	☐ Deluxe City View Room	☐ Delux	e Harbour View Room		
Type of bedding	:	☐ Smoking ☐ Non-smoking ☐ Double ☐ Twin	······································			
Airport Pick-up	:	☐ King Bed☐ Extra Bed (v☐ Limousine☐ Not required☐ Airport -	ŕ	el – airport ☐ Round trip		
Billing	:	☐ Guaranteed by guest/s' ow	n account as be	low		
		☐ Guaranteed by company				
Guest's Credit Card	:	□ VISA □ Master □ Am	erican Express	☐ Diners		
Credit Card Number	:			Expiry Date:		
Member company na	ım	e :				
Telephone		:		:		

Note:

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THE HONG KONG SHIPOWNERS ASSOCIATION LTD.

12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong. Phone: (852) 2520-0206 Fax: (852) 2529-8246 Email: hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: The Upper	House			Date:	
	Department		222		
		Fax: 852 3968 1 perhouse.com	. 222		
Linaii . <u>Iese</u>	<u> 1 vations@up</u>	<u>pernouse.com</u>			
Please reserve	amend ca	ncel our booking	, as follow	S:-	
Name of Guest/s	:				
Arrival Date	:	Time	:	Flight No :	
Departure Date	:	Time	:	Flight No :	
Tyma/Na of Dooma	🗆 C44i	o 70 Island View			
Type/No. of Rooms					
Type of bedding	: King	Bed Extra Be	d (with extr	ra cost)	
Airport Pick-up			ort – hotel	☐ hotel – airport ☐ Round trip	
Billing	: 🗌 Guara	☐ Guaranteed by guest/s' own account as below			
	☐ Guara	nteed by compan	y		
Guest's Credit Card	d : □VISA	☐ Master ☐ A	American E	Express Diners	
Credit Card Numbe	er :			Expiry Date:	
Member company n	name ·				
Telephone				Fav ·	
receptione	•			Fax :	

Note:

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HOTEL RESERVATION/AMENDMENT FORM

To: Renaissa	o: Renaissance Harbour View Hotel				Date:	
Reservati		1				
		228, Fax: 2877-		•••		
Eman . <u>re</u>	serva	uons.nkgnv@rei	naissancehotels.co	<u>III</u>		
Please reserve	an	nend cancel ou	r booking, as follow	/S:-		
Name of Guest/s	:					
Arrival Date	:		Time :	Fliş	ght No :	
Departure Date	:		Time :	Flig	ght No :	
Type/No. of Roos	ms :	☐ Garden View	V			
		Smoking	☐ Non-smoking			
Type of bedding	:	Double	☐ Twin			
		☐ King Bed ☐	Extra Bed (with ex	tra cost)		
Airport Pick-up	:	Limousine				
		☐ Not required	☐ Airport – hotel	☐ hotel – air	rport	
Billing	:	☐ Guaranteed by guest/s' own account as below				
		☐ Guaranteed b	y company			
Guest's Credit Ca	ard :	□ VISA □ Ma	aster	Express 🗌 D	iners	
Condit Cond Norm	1			- 	Doto.	
Credit Card Num	ber:			Expi	ry Date:	
Member compan	y nam	e :				
Telephone		·		Fax :		

Note:

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12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong. Phone: (852) 2520-0206 Fax: (852) 2529-8246 Email: hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

	n De 24-2	
Please reserve		amend cancel our booking, as follows:-
Name of Guest/s	:	
Arrival Date	:	Time : Flight No :
Departure Date		Time : Flight No :
Type/No. of Room	s :	☐ Grand Deluxe Room ☐ Grand Deluxe City Room ☐ Grand Deluxe Harbour Room ☐ Smoking ☐ Non-smoking
Type of bedding	:	□ Double□ Twin□ King Bed□ Extra Bed (with extra cost)
Airport Pick-up	:	Limousine ☐ Not required ☐ Airport – hotel ☐ hotel – airport ☐ Round trip
Billing	:	☐ Guaranteed by guest/s' own account as below☐ Guaranteed by company
Guest's Credit Car	d :	☐ VISA ☐ Master ☐ American Express ☐ Diners
Credit Card Number	er :	Expiry Date:
Member company	nam	e:
Contact Person (M	r./M	s.**):
Telephone		: Fax:
Note: The Hong Kong S	Shipo	owners Association will not be liable for any charges in connection with the

room bookings, co-ordination or amendments etc. All members are asked to handle directly with the

hotel.

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HOTEL RESERVATION/AMENDMENT FORM

Го: Mandarin Oriental Hong Kong			Date:	
Reservation 1		1	20. 4202	
		1626 Tel No. 282 -reservations@mo		
Lillali . <u>mon</u>	S	-reservations willo	<u>ng.com</u>	
Please reserve		amend cancel o	our booking, as fo	ollows:-
Name of Guest/s	:			
Arrival Date	:		Time :	Flight No:
Departure Date	:		Time :	Flight No :
Type/No. of Rooms	:	☐ Superior Room	n 🗌 Deluxe Roc	om
		☐ Smoking	☐ Non-smoki	ng
Type of bedding	:	☐ Double ☐	Twin	
		☐ King Bed ☐	Extra Bed (with	extra cost)
Airport Pick-up	:	Limousine		
		☐ Not required	•	notel hotel – airport Round trip
Billing	:	☐ Guaranteed by guest/s' own account as below		
		☐ Guaranteed by	company	
Guest's Credit Card	:	☐ VISA ☐ Mas	ster American	n Express Diners
Credit Card Number	:			Expiry Date:
Member company na	m	e:		
Contact Person (Mr./	M	s.**):		
Telephone				
Note:				

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12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong. Phone: (852) 2520-0206 Fax: (852) 2529-8246 Email: hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

Email: miks I	eservations@mohg.com mend cancel our booking, as follows		
Please reserve a		:-	
Name of Guest/s :			
Arrival Date :	Time :	Flight No:	
Departure Date :	Time :	Flight No :	
Type/No. of Rooms:	☐ L450 Superior King/Twin Room ☐ 1	L450 Deluxe King/Twin Room	
	☐ L600 Deluxe King/Double Room ☐	L600 Premier King Room	
	☐ Smoking ☐ Non-smoking		
Type of bedding :	☐ Double ☐ Twin		
	☐ King Bed ☐ Extra Bed (with extra	cost)	
Airport Pick-up :	Limousine ☐ Not required ☐ Airport – hotel	☐ hotel – airport ☐ Round trip	
Billing :	illing : Guaranteed by guest/s' own account as below		
	☐ Guaranteed by company		
Guest's Credit Card :	☐ VISA ☐ Master ☐ American Expr	ess Diners	
Credit Card Number:		Expiry Date:	
	:		
Contact Person (Mr./Ms	**):		
Telephone	: Fa	x:	

Note:

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