



HONG KONG SHIPOWNERS ASSOCIATION

HOTEL CORPORATE RATE 2024

## Conrad, Hong Kong

Pacific Place, 88 Queensway, Admiralty, Hong Kong

<https://conradhotels3.hilton.com/en/hotels/china/conrad-hong-kong-HKGHCCI/index.html>

– Validity from 1 January to 31 December 2024

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Deluxe Room	15% discount on Bed & Breakfast Rate
Deluxe Peak View Room	
Deluxe Harbour View Room	

### **Remarks**

- ✧ Rates are subject to 10% service charge
- ✧ Blackout Dates :
  - 6-9 April 2024 inclusive
  - 27-28 May 2024 inclusive
  - 31 December 2024 inclusive

### **Reservation Method**

- Check availability by phone, followed by booking form

# Shangri-La Hotel Group, Hong Kong

– Validity from 1 January to 31 December 2024

## 1) **Island Shangri-la Hong Kong**

Pacific Place, Supreme Court Road, Central, Hong Kong  
<https://www.shangri-la.com/en/hongkong/islandshangrila/>

Room Category	HKSOA Corporate Rates	
	Single / Double	Single / Double
	Low Season	High Season
Deluxe Peak View Room	HK\$2,500	HK\$2,800
Grand Premier Peak View Room	HK\$2,800	HK\$3,100
Deluxe Harbour View Room	HK\$3,000	HK\$3,300
Grand Premier Harbour View Room	HK\$3,900	HK\$4,200
Horizon Peak View Room	HK\$4,000	HK\$4,300
Horizon Harbour View Room)	HK\$4,900	HK\$5,200

### **Remarks**

- ✧ Rates are subject to 10% service charge
- ✧ Horizon Club Rooms rate inclusive club access for maximum 2 guests
- ✧ Breakfast Rate at HK\$300+10% service charge per day could be arranged at reservation stage

### **Seasonality**

Low Season : 01 Jan - 29 Feb, 12 Apr – 10 Sep, 06 Dec – 30 Dec 2024 inclusive

High Season : 01 Mar – 11 Apr, 11 Sep – 05 Dec, 31 Dec 2024 inclusive

Blackout Date : 06– 11 Apr, 04 – 07 Nov, 31 Dec 2024 inclusive

## 2) **Kowloon Shangri-La, Hong Kong**

64 Mody Road, Tsimshatsui East, Kowloon, Hong Kong  
<https://www.shangri-la.com/en/hongkong/kowloonshangrila/>

- 10% discount off Flexible

## 3) **Kerry Hotel, Hong Kong**

38 Hung Luen Road, Hung Hom Bay, Kowloon, Hong Kong  
<https://www.shangri-la.com/en/hongkong/kerry/>

- 10% discount off Flexible

4) **JEN Hong Kong by Shangri-La**

508 Queen's Road West, Hong Kong

<https://www.shangri-la.com/en/hotels/jen/hongkong/westerndistrict/>

- 10% discount off Flexible

**Hotel Contact**

Michelle Fung

Email : michelle.fung@shangri-la.com

Tel : 2733-8890

## **JW Marriott, Hong Kong**

Pacific Place, 88 Queensway, Hong Kong

<https://www.marriott.com/hotels/travel/hkgdt-jw-marriott-hotel-hong-kong/>

– Validity from 1 January to 31 December 2024

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Deluxe Room (King Bed or Double Beds)	HK\$2,700

### **Remarks :**

- ✧ Rates are subject to 10% service charge.
- ✧ Applicable for single and double occupancy.
- ✧ Travellers may require to present company identification upon check-in.
- ✧ Earn bonus point under the Marriott Rewards / Marriott Miles Programmes

### **Blackout Dates (exact date to be confirmed) :**

27-29 Mar inclusive

07-09 Apr inclusive

26-28 May inclusive

11-14 Nov inclusive

### **Reservation Method**

- Email : [reservations.hkgdt@marriott.com](mailto:reservations.hkgdt@marriott.com)

## The Murray, Hong Kong

22 Cotton Tree Drive, Central, Hong Kong

[https://www.niccolohotels.com/en/hotels/hongkong/central/the\\_murray/index.html?src=af&affclk=adn:3817::ecdc73047c6190f731eea12bd14bf39:8002y1](https://www.niccolohotels.com/en/hotels/hongkong/central/the_murray/index.html?src=af&affclk=adn:3817::ecdc73047c6190f731eea12bd14bf39:8002y1)

– Validity from 1 January to 31 December 2024

<u>Room Category</u>	<u>HKSOA Corporate Rates</u> <u>(Room only)</u>	<u>HKSOA Corporate Rates</u> <u>(with one daily breakfast)</u>
Superior	HK\$2,600.00	HK\$2,800.00
N1 Deluxe Room	HK\$2,900.00	HK\$3,100.00
N2 Grand Room	HK\$3,200.00	HK\$3,400.00
N3 Grand Deluxe Room	HK\$3,800.00	

### **Remarks :**

- ✧ Rates are valid for single or double occupancy;
- ✧ Rates are subject to 10% service charge.
- ✧ The rates are inclusive of one daily breakfast at the Tai Pan or Garden Lounge located on Garden level.
- ✧ Room rates with breakfast is for single occupancy. Additional breakfast at HK\$388 plus 10% service charge per guest per day.
- ✧ Maximum occupancy per room is two adults with one children (under 12 years old) with the provision of only one extra bed, or three adults with a third person supplement at HK\$700 plus 10% service charge per room per night with one extra bed added (apply to N1 Deluxe or above only due to room space).
- ✧ Rates are subject to change without prior notice.
- ✧ Blackout Period :
  - 14-16 Nov inclusive      Cosmoprof Asia
  - 31 December              New Year's Eve

### **Reservation Method**

- Contact Mr Allen Mak, Account Manager  
Tel : 3141-8967, [allen.mak@niccolohotels.com](mailto:allen.mak@niccolohotels.com)

## Renaissance Harbour View Hotel

1 Harbour Road, Wanchai, Hong Kong

<http://renaissance-hotels.marriott.com>

- Validity from 1 January to 31 December 2024

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Garden View Room	10% off of Hotel Best Available Rate

### Remarks

- ✧ Rates are subject to 10% service charge
- ✧ Black-out Dates (exact date to be confirmed) :
  - 28 Feb-2 Mar inclusive Jewellery Fair (TBC)
  - 27-29 Mar inclusive Art Basel (TBC)
  - 18-20 Sep inclusive Jewellery Fair (TBC)
  - 11-13 Oct inclusive Electronics Fair (TBC)
  - 27-28 Oct inclusive Lighting Fair (TBC)
  - 12-14 Nov inclusive CosmoProf (TBC)
  - 31 Dec New Year Eve
- ✧ Optional buffet breakfast at special supplement rate of HK\$200+10% service charge per person and need to be confirmed upon reservation.

### Reservation Method

- Check availability by phone, followed by booking form

# Grand Hyatt Hong Kong

1 Harbour Road, Hong Kong

<https://www.hyatt.com/en-US/hotel/china/grand-hyatt-hong-kong/hkggh>

– Validity from 1 January to 31 December 2024

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
1 King Bed / 2 Twin Bed room	HK\$2,800
1 King Bed City View	HK\$3,000
1 King Bed Harbour View / 2 Twin Bed Harbour View	HK\$3,200
Higher category rooms subjected to availability	10% off Standard Rate

Extra Bed : HK\$400.00

## **Remarks :**

- ✧ All rates are subject to 10% service charge
- ✧ An additional supplement charge of HK\$400+10% service charge per night is applicable for triple occupancy
- ✧ Optional breakfast buffet supplement charge is HK\$280+10% service charge per person per day and need to be confirmed upon reservation
- ✧ Black-out Dates (exact date to be confirmed):
  - 18-21 March 2023 inclusive
  - 25-30 March 2023 inclusive
  - 12-15 November 2023 inclusive
  - 31 December 2023 inclusive

## **Reservation Method**

- Check availability by phone 2584-7038  
or email [HKGGH.gcc.reservations@hyatt.com](mailto:HKGGH.gcc.reservations@hyatt.com)



# Mandarin Oriental Hong Kong

5 Connaught Road, Central, Hong Kong

<https://www.mandarinoriental.com/hong-kong/victoria-harbour/luxury-hotel>

– Validity from 1 January to 31 December 2024

Room Category	HKSOA Corporate Rates		
	Standard Room	Club Room	Dynamic Rate
Superior Room	HK\$3,300	HK\$4,100 / HK\$4,400	15% off Best Available Rate
City View Room	HK\$3,500	HK\$4,300 / HK\$4,600	
Statue Square View Room	HK\$3,700	HK\$4,500 / HK\$4,800	
Harbour View Room	HK\$4,000	HK\$4,800 / HK\$5,100	
City View Suite	HK\$5,950		
Statue Square View Suite	HK\$6,450		
Harbour View Suite	HK\$6,950		

## Remarks :

- ✧ All rates are subject to 10% service charge
- ✧ The Mandarin Club Privileges for Club Room and Suite bookings
- ✧ Blackout Dates (exact date to be confirmed) :
 

26-28 Mar inclusive	Art Basel & AIC
07-09 Apr inclusive	HSBC Asia Investment Conference
26-28 May inclusive	UBS Asia Investment Conference
13-15 Nov inclusive	AVCJ
31 Dec inclusive	New Year's Eve

## Reservation Method

- Check availability by phone, followed by booking form

## Special Privileges

Enjoy the Brand-wide Discount at the selective hotels below :

	Hotel	Offer	Reservations Contact
1	Mandarin Oriental, Beijing - Wangfujing	15% discount on Best Available Rate (inclusive of one daily breakfast)	T : +86 10 8509-8888 mowfj-reservations@mohg.com
2	Mandarin Oriental, Pudong, Shanghai	20% discount on Best Available Rate (inclusive of one daily breakfast)	T : +86 21 2082-9908 F : +86 21 2082-9909 mopud-reservations@mohg.com
3	Mandarin Oriental, Guangzhou	From CNY1,250 plus 16.6% service charge & taxes (inclusive of one daily breakfast)	T: +86 20 3808-8895 F: +86 20 3808-8811 mogzh-reservations@mohg.com
4	Mandarin Oriental, Shenzhen	From CNY2,000 plus 16.6% service charge & taxes (inclusive of one daily breakfast)	T: +86 755 8802-6888 F: +86 755 8182-9388 moszn-reservations@mohg.com

## Courtyard Marriott, Hong Kong

167 Connaught Road West, Hong Kong

<https://www.marriott.com/en-us/hotels/hkgcy-courtyard-hong-kong/overview/reservations.hkgcy@courtyard.com>

– Validity from 1 January to 31 December 2024

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Deluxe City View Room	HK\$1,300.00
Deluxe Harbour View Room	HK\$1,600.00

### **Remarks :**

- ✧ Rates are subject to 10% service charge.
- ✧ Applicable for single and double occupancy.
- ✧ Travellers may require to present company identification upon check-in.
- ✧ Earn bonus point under the Marriott Rewards / Marriott Miles Programmes

### **Blackout Dates:**

28 Feb-02 Mar inclusive	March Jewellery Fair
27-29 Mar inclusive	Art Basel
18-20 Sep inclusive	September Jewellery Fair
11-13 Oct inclusive	Electronic Fair
27-28 Oct inclusive	Mega Show 2
12-14 Nov inclusive	Cosmoprof
31 Dec	New Year's Eve

- Rates are subject to 10% service charge per room per night.

### **Reservation Method**

- Check availability by phone
- Email : [reservations.hkgcy@courtyard.com](mailto:reservations.hkgcy@courtyard.com)

# Park Lane Hong Kong, A Pullman Hotel

310 Gloucester Road, Causeway Bay, Hong Kong

<https://www.parklane.com.hk>

– Validity from 1 January to 31 December 2024

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Superior Room	HK\$1,780
Deluxe Room	HK\$1,980
Premium Deluxe Room	HK\$2,280
Premium Pullman Room	HK\$2,480
Deluxe Executive Room	HK\$2,680.00
Premium Deluxe Executive Room	HK\$2,880.00

## **Remarks :**

- ✧ Rates are subject to 10% service charge.
- ✧ All the above rates are inclusive of wired & wireless Wi-Fi access with unlimited devices.
- ✧ Exclusive amenities and privileges for Executive Floor guests.

## **Supplement charge will be applied to the following peak periods:**

04-06 Apr inclusive (Rugby Sevens)  
10-12 Oct inclusive (Electronic Fair)  
24-26 Oct inclusive (Lighting Fair)  
12-15 Nov inclusive (Cosmoprof)  
30-31 Dec inclusive (New Year Eve)

## **Reservation Method**

- Email to [luciachan@parklane.com.hk](mailto:luciachan@parklane.com.hk)

## The Arca, Wong Chuk Hang

53 Heung Yip Road, Wong Chuk Hang, Hong Kong

<https://www.thearca.com>

– Validity from 1 January to 31 December 2024

Room Category	HKSOA Corporate Rates	
	<u>Single / Double</u>	<u>Single / Double</u>
	Low Season	High Season
City Signature Room	HK930	HK\$1,230
Sea Signature Room	HK\$1,130	HK\$1,480
City Deluxe Room	HK\$1,330	HK\$1,730
City Buddies Room*	HK\$1,330	HK\$1,730

### **Remarks :**

- ✧ Rates are subject to 10% service charge.
- ✧ A supplement of \$200 plus 10% service charge per room per night applies for City Buddies Room. The room can accommodate up to 3 adults.
- ✧ High reasons dates :  
10-13Feb inclusive  
15-8, 27-30 Apr inclusive  
1 May  
1-5, 11-12, 18-19, 25-26 Oct inclusive
- ✧ Blackout Period :  
28-31 Mar inclusive  
24-26, 31 Dec inclusive
- ✧ Complimentary breakfast, Wi-Fi and local calls

### **Reservation Method**

- Email [bookings@thearca.com](mailto:bookings@thearca.com)



# THE HONG KONG SHIPOWNERS ASSOCIATION LTD.

12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong.  
Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : [hksoa@hksoa.org](mailto:hksoa@hksoa.org)

## HOTEL RESERVATION/AMENDMENT FORM

To: **Conrad International Hong Kong**  
Reservation Department  
Fax No. 2845 0882, Tel: 2822 8828  
Email : [HKGHC\\_RES@conradhotels.com](mailto:HKGHC_RES@conradhotels.com)

Date: \_\_\_\_\_

Please  reserve  amend  cancel our booking , as follows:-

Name of Guest/s : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Arrival Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Departure Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Type/No. of Rooms :  Superior Room  Deluxe Peak View Room

Deluxe Harbour View Room

Smoking  Non-smoking

Type of bedding :  Double  Twin

King Bed  Extra Bed (with extra cost)

Airport Pick-up : Limousine

Not required  Airport – hotel  hotel – airport  Round trip

Billing :  Guaranteed by guest/s' own account as below

Guaranteed by company

Guest's Credit Card :  VISA  Master  American Express  Diners

Credit Card Number : \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Member company name: \_\_\_\_\_

Contact Person (Mr./Ms.\*\*): \_\_\_\_\_

Telephone : \_\_\_\_\_ Fax: \_\_\_\_\_

### Note:

The Hong Kong Shipowners Association will not be liable for any charges in connection with the room bookings, co-ordination or amendments etc. All members are asked to handle directly with the hotel.

\* Subject to change without prior notice.

\*\* Please strike out that which does not apply.



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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

## HOTEL RESERVATION/AMENDMENT FORM

To: **Island Shangri-La Hotel, Hong Kong**  
Reservation Department  
Fax No. 2524-0756, Tel: 2820-8333  
E-mail: [reservations.isl@shangri-la.com](mailto:reservations.isl@shangri-la.com)

Date: \_\_\_\_\_

Please  reserve  amend  cancel our booking , as follows:-

Name of Guest/s : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Arrival Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Departure Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Type/No. of Rooms :  Deluxe Peak View Room  Deluxe Harbour View Room  
 Horizon Peak View Room  Horizon Harbour View Room  
 Smoking  Non-smoking

Type of bedding :  Double  Twin  
 King Bed  Extra Bed (with extra cost)

Airport Pick-up : Limousine  
 Not required  Airport – hotel  hotel – airport  Round trip

Billing :  Guaranteed by guest/s' own account as below  
 Guaranteed by company

Guest's Credit Card :  VISA  Master  American Express  Diners

Credit Card Number : \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Member company name: \_\_\_\_\_

Contact Person (Mr./Ms.\*\*): \_\_\_\_\_

Telephone : \_\_\_\_\_ Fax: \_\_\_\_\_

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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

## HOTEL RESERVATION/AMENDMENT FORM

To: **JW Marriott**  
Reservation Department  
Fax No. 2845-0737, Tel : 2810-8366  
Email : reservations.hkgdt@marriott.com

Date: \_\_\_\_\_

Please  reserve  amend  cancel our booking , as follows:-

Name of Guest/s : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Arrival Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Departure Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Type/No. of Rooms :  Deluxe Mountain View Room  Premier Mountain View Room  
 Premier Harbour View Room  Smoking  Non-smoking

Type of bedding :  Double  Twin  
 King Bed  Extra Bed (with extra cost)

Airport Pick-up : Limousine  
 Not required  Airport – hotel  hotel – airport  Round trip

Billing :  Guaranteed by guest/s' own account as below  
 Guaranteed by company

Guest's Credit Card :  VISA  Master  American Express  Diners

Credit Card Number : \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Member company name : \_\_\_\_\_

Contact Person (Mr./Ms.\*) : \_\_\_\_\_

Telephone : \_\_\_\_\_ Fax : \_\_\_\_\_

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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

## HOTEL RESERVATION/AMENDMENT FORM

To: **JW Marriott Hong Kong**  
Reservation Department  
Fax No. 3717-8288, Tel : 3717-8886  
Email : reservations.hkgcy@courtyard.com

Date: \_\_\_\_\_

Please  reserve  amend  cancel our booking , as follows:-

Name of Guest/s : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Arrival Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Departure Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Type/No. of Rooms :  Deluxe City View Room  Deluxe Harbour View Room  
 Smoking  Non-smoking

Type of bedding :  Double  Twin  
 King Bed  Extra Bed (with extra cost)

Airport Pick-up : Limousine  
 Not required  Airport – hotel  hotel – airport  Round trip

Billing :  Guaranteed by guest/s' own account as below  
 Guaranteed by company

Guest's Credit Card :  VISA  Master  American Express  Diners

Credit Card Number : \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Member company name : \_\_\_\_\_

Contact Person (Mr./Ms.\*) : \_\_\_\_\_

Telephone : \_\_\_\_\_ Fax : \_\_\_\_\_

### Note:

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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : [hksoa@hksoa.org](mailto:hksoa@hksoa.org)

## HOTEL RESERVATION/AMENDMENT FORM

To: **Renaissance Harbour View Hotel**

Date: \_\_\_\_\_

Reservation Department

Tel No. 2802-2228, Fax: 2877-2339

Email : [reservations.hkghv@renaissancehotels.com](mailto:reservations.hkghv@renaissancehotels.com)

Please  reserve  amend  cancel our booking , as follows:-

Name of Guest/s : \_\_\_\_\_

Arrival Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Departure Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Type/No. of Rooms :  Garden View

Smoking  Non-smoking

Type of bedding :  Double  Twin

King Bed  Extra Bed (with extra cost)

Airport Pick-up : Limousine

Not required  Airport – hotel  hotel – airport  Round trip

Billing :  Guaranteed by guest/s' own account as below

Guaranteed by company

Guest's Credit Card :  VISA  Master  American Express  Diners

Credit Card Number : \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Member company name : \_\_\_\_\_

Contact Person (Mr./Ms.\*) : \_\_\_\_\_

Telephone : \_\_\_\_\_ Fax : \_\_\_\_\_

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## HOTEL RESERVATION/AMENDMENT FORM

To: **Grand Hyatt Hotel**  
Reservation Department  
Fax No. 2824-2077 Tel No. 2584-7038  
Email : [reservations.hkggh@hyatt.com](mailto:reservations.hkggh@hyatt.com)

Date: \_\_\_\_\_

Please  reserve  amend  cancel our booking , as follows:-

Name of Guest/s : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Arrival Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Departure Date : \_\_\_\_\_ Time : \_\_\_\_\_ Flight No : \_\_\_\_\_

Type/No. of Rooms :  Grand Deluxe Room  Grand Deluxe City Room  
 Grand Deluxe Harbour Room  Smoking  Non-smoking

Type of bedding :  Double  Twin  
 King Bed  Extra Bed (with extra cost)

Airport Pick-up : Limousine  
 Not required  Airport – hotel  hotel – airport  Round trip

Billing :  Guaranteed by guest/s' own account as below  
 Guaranteed by company

Guest's Credit Card :  VISA  Master  American Express  Diners

Credit Card Number : \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Member company name: \_\_\_\_\_

Contact Person (Mr./Ms.\*\*): \_\_\_\_\_

Telephone : \_\_\_\_\_ Fax: \_\_\_\_\_

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