



HONG KONG SHIPOWNERS ASSOCIATION

HOTEL CORPORATE RATE 2021

Conrad, Hong Kong

Pacific Place, 88 Queensway, Admiralty, Hong Kong

<https://conradhotels3.hilton.com/en/hotels/china/conrad-hong-kong-HKGHCCI/index.html>

– Validity from 1 January to 31 December 2021

Room Category	HKSOA Corporate Rates
	Single / Double
Deluxe Room	HK\$3,050
Deluxe Peak View Room	HK\$3,300
Deluxe Harbour View Room	HK\$3,450

Remarks

- ✧ Rates are subject to 10% service charge
- ✧ Applicable for single and double occupancy.
- ✧ On top of the above mentioned corporate rate, **15% off Best Available Rate** as another option. This gives members the flexibility to choose to book the lower rate out of the two options. The Best Available Rate can be found from the hotel's website. It is NOT a fixed rate and is subject to change at any time without notice.

Blackout Dates:

31 December 2021 inclusive

Reservation Method

- Check availability by phone, followed by booking form

Shangri-La Hotel Group, Hong Kong

– Validity from 1 January to 31 December 2021

1) Island Shangri-la Hong Kong

Pacific Place, Supreme Court Road, Central, Hong Kong
<https://www.shangri-la.com/en/hongkong/islandshangrila/>

Room Category	HKSOA Corporate Rates	
	Single / Double	Single / Double
	Low Season	High Season
Deluxe Peak View Room	HK\$2,200	HK\$2,500
Deluxe Harbour View Room	HK\$2,600	HK\$2,900
Horizon Peak View Room	HK\$3,700	HK\$4,000
Horizon Harbour View Room	HK\$4,300	HK\$4,600

Remarks

- ✧ Rates are subject to 10% service charge
- ✧ 10% discount off Flexible Rate would be applied if Flexible Rate is lower than the above Corporate Rate upon reservation stage

Seasonality

Low Season : 01 Jan -12 Sep; 10-30 Dec inclusive

High Season : 13 Sep -09 Dec, 31 Dec inclusive

Blackout Date : 08-11 Nov, 31 Dec inclusive

Reservation Method

- Check availability by phone (852) 2820-8333
- email : reservations.isl@shangri-la.com

2) Kowloon Shangri-La, Hong Kong

64 Mody Road, Tsimshatsui East, Kowloon, Hong Kong

<https://www.shangri-la.com/en/hongkong/kowloonshangrila/>

- 10% discount off Flexible Rate for all room categories, except Specialty Suite & Presidential Suite

Remarks

- ✧ Rates are subject to 10% service charge

Reservation Method

- Check availability by phone (852) 2733-8787
- email : reservations.ksl@shangri-la.com

3) Kerry Hotel, Hong Kong

38 Hung Luen Road, Hung Hom Bay, Kowloon, Hong Kong

<https://www.shangri-la.com/en/hongkong/kerry/>

- 10% discount off Flexible Rate for all room categories, except Club Premier Sea View with Balcony, Specialty Suite & Presidential Suite

Remarks

- ✧ Rates are subject to 10% service charge

Reservation Method

- Check availability by phone (852) 3069-9988
- email : reservations.khhk@thekerryhotels.com

4) JEN Hong Kong by Shangri-La

508 Queen's Road West, Hong Kong

<https://www.shangri-la.com/en/hotels/jen/hongkong/westerndistrict/>

- 10% discount off Flexible Rate for all room categories, except Club Suite

Remarks

- ✧ Rates are subject to 10% service charge

Reservation Method

- Check availability by phone (852) 2213-6663
- email : reservations.hjkh@hoteljen.com

JW Marriott, Hong Kong

Pacific Place, 88 Queensway, Hong Kong

<https://www.marriott.com/hotels/travel/hkgdt-jw-marriott-hotel-hong-kong/>

– Validity from 1 January to 31 December 2021

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Deluxe Room (King Bed or Double Beds)	10% discount of Best Available Rate per room per night

Remarks :

- ✧ Rates are subject to 10% service charge.
- ✧ Applicable for single and double occupancy.
- ✧ Travellers may require to present company identification upon check-in.
- ✧ Earn bonus point under the Marriott Rewards / Marriott Miles Programmes

Blackout Dates:

22-24 Mar inclusive Credit Suisse / AIC
21-23 May inclusive Art Basel
06-09 Sep inclusive Jefferies – Asia Forum
09-11 Nov inclusive Cosmoprof
31 Dec inclusive New Year's Eve

Reservation Method

- Check availability by phone, followed by booking form

The Upper House, Hong Kong

Pacific Place, 88 Queensway, Hong Kong

<https://www.upperhouse.com/en/default>

– Validity from 1 January to 31 December 2021

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Studio 70 Island View Room	HK\$3,700

Remarks :

- ✧ Rates are subject to 10% service charge.
- ✧ All guest rooms are smoke-free

Blackout Dates:

01 Jan New Year
17-22 May inclusive Art Basel
12-15 Sep inclusive Hong Kong Super Return
15-28 Nov inclusive Hong Kong Cosmoprof
29-31 Dec inclusive New Year's Eve

Reservation Method

- Check availability by phone, followed by booking form

Renaissance Harbour View Hotel

1 Harbour Road, Wanchai, Hong Kong

<http://renaissance-hotels.marriott.com>

- Validity from 1 January to 31 December 2021

Room Category	HKSOA Corporate Rates
	Single / Double
Garden View Room	10% off of Hotel Best Available Rate

Remarks

- ✧ Rates are subject to 10% service charge
- ✧ Black-out Dates :
 - 19-21 May inclusive Art Basel
 - 12-16 Sep inclusive CLSA / Jefferies
 - 09-11 Nov inclusive CosmoProf
 - 31 Dec New Year Eve
- ✧ A daily supplement of HK\$190 + 10% service charge on top of the room rate will apply to include one daily buffet breakfast at Café Renaissance, currently charged at HK\$268 + 10% service charge (kindly note that advance reservation is required.)

Reservation Method

- Check availability by phone, followed by booking form

Grand Hyatt Hong Kong

1 Harbour Road, Hong Kong

<https://www.hyatt.com/en-US/hotel/china/grand-hyatt-hong-kong/hkggh>

– Validity from 1 January to 31 December 2021

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
1 King Bed / 2 Twin Bed room	15% off Standard Rate
1 King Bed City View	15% off Standard Rate
1 King Bed Harbour View / 2 Twin Bed Harbour View	15% off Standard Rate
Higher category rooms subjected to availability	15% off Standard Rate

Extra Bed : HK\$400.00

Remarks :

- ✧ All rates are subject to 10% service charge
- ✧ Black-out Dates :
 - 05-10 Sep inclusive
 - 08-11 Nov inclusive
 - 31 Dec

Reservation Method

- Check availability by phone, followed by booking form

Mandarin Oriental Hong Kong

5 Connaught Road, Central, Hong Kong

<https://www.mandarinoriental.com/hong-kong/victoria-harbour/luxury-hotel>

– Validity from 1 January to 31 December 2021

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
Superior Room	HK\$3,100
City View Room	HK\$3,400
Statue Square View Room	HK\$3,700
Harbour View Room	HK\$4,000
City View Suite	HK\$6,600
Statue Square View Suite	HK\$7,100
Harbour View Suite	HK\$8,100

Remarks :

- ✧ All rates are subject to 10% service charge
- ✧ Club rooms only available from 1 February 2021
- ✧ All suite rates include Club Privileges. Suite guests have the option of having breakfast at Michelin-starred Mandarin Grill + Bar

Reservation Method

- Check availability by phone, followed by booking form

The St Regis Hong Kong

1 Harbour Drive, Hong Kong

<https://www.marriott.com/hotels/travel/hkgxr-the-st-regis-hong-kong>

– Validity from 1 January to 31 December 2021

Room Category	HKSOA Corporate Rates
Deluxe Room	15% off retail rate

Remarks :

- ✧ All rates are subject to 10% service charge
- ✧ Blackout Dates & Rates :
 - ◆ 25-27 March
 - ◆ 21-23 May
 - ◆ 13-16 September
 - ◆ 09-11 November
 - ◆ 31 December
- ✧ Earn bonus point under the Marriott Bonvoy Program
- ✧ Complimentary Town Car Service (subject to availability)

Reservation Method

- Check availability by phone at (852) 2138-6988

Courtyard Marriott, Hong Kong

167 Connaught Road West, Hong Kong

reservations.hkgcy@courtyard.com

– Validity from 1 January to 31 December 2021

<u>Room Category</u>	<u>HKSOA Corporate Rates</u>
	<u>Single / Double</u>
Deluxe City View Room	HK\$1,250.00
Deluxe Harbour View Room	HK\$1,500.00

Remarks :

- ✧ Rates are subject to 10% service charge.
- ✧ Applicable for single and double occupancy.
- ✧ Travellers may require to present company identification upon check-in.
- ✧ Earn bonus point under the Marriott Rewards / Marriott Miles Programmes

Blackout Dates:

22-24 Mar inclusive AIC Event
21-23 May inclusive Art Basel
19-21 Sep inclusive Jewellery Fair
10-12 Nov inclusive CosmoProf
31 Dec New Year's Eve

- Rates are subject to 10% service charge per room per night.

Reservation Method

- Check availability by phone



THE HONG KONG SHIPOWNERS ASSOCIATION LTD.

12th Floor, Queen's Centre, 58 Queen's Road East, Wanchai, Hong Kong.
Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: **Conrad International Hong Kong**
Reservation Department
Fax No. 2845 0882, Tel: 2822 8828
Email : HKGHC_RES@conradhotels.com

Date: _____

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Superior Room Deluxe Peak View Room
 Deluxe Harbour View Room
 Smoking Non-smoking

Type of bedding : Double Twin
 King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine
 Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below
 Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name: _____

Contact Person (Mr./Ms.**): _____

Telephone : _____ Fax: _____

Note:

The Hong Kong Shipowners Association will not be liable for any charges in connection with the room bookings, co-ordination or amendments etc. All members are asked to handle directly with the hotel.

* Subject to change without prior notice.

** Please strike out that which does not apply.



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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: **Island Shangri-La Hotel, Hong Kong**
Reservation Department
Fax No. 2524-0756, Tel: 2820-8333
E-mail: reservations.isl@shangri-la.com

Date: _____

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Deluxe Peak View Room Deluxe Harbour View Room
 Horizon Peak View Room Horizon Harbour View Room
 Smoking Non-smoking

Type of bedding : Double Twin
 King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine
 Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below
 Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name: _____

Contact Person (Mr./Ms.**): _____

Telephone : _____ Fax: _____

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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: **JW Marriott**
Reservation Department
Fax No. 2845-0737, Tel : 2810-8366
Email : reservations.hkgdt@marriott.com

Date: _____

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Deluxe Mountain View Room Premier Mountain View Room
 Premier Harbour View Room Smoking Non-smoking

Type of bedding : Double Twin
 King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine
 Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below
 Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name : _____

Contact Person (Mr./Ms.*) : _____

Telephone : _____ Fax : _____

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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: **The Upper House**
Reservation Department
Tel No. 852 3968 1111, Fax: 852 3968 1222
Email : reservations@upperhouse.com

Date: _____

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Studio 70 Island View

Type of bedding : King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine
 Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below
 Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name : _____

Contact Person (Mr./Ms.*) : _____

Telephone : _____ Fax : _____

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Jan/17



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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: **Renaissance Harbour View Hotel**

Date: _____

Reservation Department

Tel No. 2802-2228, Fax: 2877-2339

Email : reservations.hkghv@renaissancehotels.com

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Garden View

Smoking Non-smoking

Type of bedding : Double Twin

King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine

Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below

Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name : _____

Contact Person (Mr./Ms.*) : _____

Telephone : _____ Fax : _____

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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: **Grand Hyatt Hotel**
Reservation Department
Fax No. 2824-2077 Tel No. 2584-7038
Email : reservations.hkggh@hyatt.com

Date: _____

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Grand Deluxe Room Grand Deluxe City Room
 Grand Deluxe Harbour Room Smoking Non-smoking

Type of bedding : Double Twin
 King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine
 Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below
 Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name: _____

Contact Person (Mr./Ms.**): _____

Telephone : _____ Fax: _____

Note:

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HOTEL RESERVATION/AMENDMENT FORM

To: **Mandarin Oriental Hong Kong**
Reservation Department
Fax No. 2903-1626 Tel No. 2820-4202
Email : mohkg-reservations@mohg.com

Date: _____

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Superior Room Deluxe Room
 Smoking Non-smoking

Type of bedding : Double Twin
 King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine
 Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below
 Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name: _____

Contact Person (Mr./Ms.**): _____

Telephone : _____ Fax: _____

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Phone : (852) 2520-0206 Fax : (852) 2529-8246 Email : hksoa@hksoa.org

HOTEL RESERVATION/AMENDMENT FORM

To: **JW Marriott Hong Kong**
Reservation Department
Fax No. 3717-8288, Tel : 3717-8886
Email : reservations.hkgcy@courtyard.com

Date: _____

Please reserve amend cancel our booking , as follows:-

Name of Guest/s : _____

Arrival Date : _____ Time : _____ Flight No : _____

Departure Date : _____ Time : _____ Flight No : _____

Type/No. of Rooms : Deluxe City View Room Deluxe Harbour View Room
 Smoking Non-smoking

Type of bedding : Double Twin
 King Bed Extra Bed (with extra cost)

Airport Pick-up : Limousine
 Not required Airport – hotel hotel – airport Round trip

Billing : Guaranteed by guest/s' own account as below
 Guaranteed by company

Guest's Credit Card : VISA Master American Express Diners

Credit Card Number : _____ Expiry Date: _____

Member company name : _____

Contact Person (Mr./Ms.*) : _____

Telephone : _____ Fax : _____

Note:

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